



**CONTRACT AWARD SHEET SUPPLEMENT
INTERNAL SERVICES DEPARTMENT
PROCUREMENT MANAGEMENT SERVICES DIVISION**

Contract No.: 8809-0/19

Title: Vehicle Rental Services

I. PURCHASING INSTRUCTIONS

The awarded Bidders shall provide vehicle rental services to several County departments on an as needed basis.

This contract shall commence on February 17, 2015 and shall remain in effect through February 28, 2020.

II. METHOD OF AWARD

Two (2) Bidders were awarded. The awarded vendors are as follows:

1. Primary Awarded Vendor is Royal Rent A Car Systems of Florida, Inc. (Royal)
2. Secondary Awarded Vendor is Enterprise Leasing Company of Florida LLC. (Enterprise)

If the primary Bidder cannot perform, the County shall have the option to seek the identified services from the secondary Bidder respectively.

On January 22, 2015, County staff held a negotiation meeting with Royal. Royal agreed to hold its proposed pricing for the full five-year term of the contract rather than adjusting pricing annually by the change in the Producer Price Index for Commodities (PPI), as was a term of the original agreement and the Bidder's original bid.

In addition, Royal agreed to lower their prices for Item #4 Compact Car 4 Door Item #4A daily price to \$21.16 and Item #4 Compact Car 4 Door Item #4C to \$635.00 monthly.

The terms & conditions applicable to this contract and the County Purchase Order being issued can viewed online at our [AWARDED CONTRACTS](https://www.miamidade.gov/DPMwww/SearchContracts.aspx) page <https://www.miamidade.gov/DPMwww/SearchContracts.aspx> by entering the Contract ID: 8809-0/19.

III. AWARDED ITEMS:

Items awarded under this contract are as follows:

AWARDED PRICES BY VEHICLE CATEGORY:

1. SUB-COMPACT CAR:

		ROYAL RENT A CAR SYSTEMS OF FLORIDA, INC.		ENTERPRISE LEASING COMPANY OF FLORIDA, LLC	
Item	Number of Days/weeks/months for the 5-year term	Unit Price	Extended Price	Unit Price	Extended Price
1A	days	\$17.00	\$62,050.00	\$19.67	\$71,795.50
1B	weeks	\$119.00	\$61,880.00	\$137.67	\$71,588.40
1C	months	\$510.00	\$30,600.00	\$590.00	\$35,400.00



**CONTRACT AWARD SHEET SUPPLEMENT
INTERNAL SERVICES DEPARTMENT
PROCUREMENT MANAGEMENT SERVICES DIVISION**

2. COMPACT CAR 2-DOOR:

Item	Number of Days/weeks/months for the 5-year term	Unit Price	Extended Price	Unit Price	Extended Price
2A	days	\$18.00	\$65,700.00	\$21.27	\$77,635.50
2B	weeks	\$126.00	\$65,520.00	\$148.87	\$77,412.40
2C	months	\$540.00	\$32,400.00	\$638.00	\$38,280.00

3. CONVERTIBLE 2-DOOR SEDAN MODEL:

**ROYAL RENT A CAR
SYSTEMS OF FLORIDA, INC.**

**ENTERPRISE LEASING
COMPANY OF FLORIDA,
LLC**

Item	Number of Days/weeks/months for the 5-year term	Unit Price	Extended Price	Unit Price	Extended Price
3A	days	\$24.00	\$87,600.00	\$25.67	\$93,695.50
3B	weeks	\$168.00	\$87,360.00	\$179.67	\$93,428.40
3C	months	\$720.00	\$43,200.00	\$770.00	\$46,200.00

4. COMPACT CAR 4-DOOR:

Item	Number of Days/weeks/months for the 5-year term	Unit Price	Extended Price	Unit Price	Extended Price
4A	days	\$21.16	\$77,234.00	\$21.27	\$77,635.50
4B	weeks	\$151.20	\$78,624.00	\$148.87	\$77,412.40
4C	months	\$635.00	\$38,100.00	\$638.00	\$38,280.00

5. MID-SIZE 2-DOOR:

**ROYAL RENT A CAR
SYSTEMS OF FLORIDA, INC.**

**ENTERPRISE LEASING
COMPANY OF FLORIDA,
LLC**

Item	Number of Days/weeks/months for the 5-year term	Unit Price	Extended Price	Unit Price	Extended Price
5A	days	\$22.27	\$1,544,424.50	\$22.00	\$1,525,700.00
5B	weeks	\$155.89	\$1,540,193.20	\$154.00	\$1,521,520.00
5C	months	\$668.00	\$1,282,560.00	\$660.00	\$1,267,200.00

6. MID-SIZE 4 DOOR:

Item	Number of Days/weeks/months for the 5-year term	Unit Price	Extended Price	Unit Price	Extended Price
6A	days	\$22.27	\$1,544,424.50	\$22.00	\$1,525,700.00
6B	weeks	\$155.89	\$1,499,661.80	\$154.00	\$1,481,480.00
6C	months	\$668.00	\$1,482,960.00	\$660.00	\$1,465,200.00



**CONTRACT AWARD SHEET SUPPLEMENT
INTERNAL SERVICES DEPARTMENT
PROCUREMENT MANAGEMENT SERVICES DIVISION**

7. FULL-SIZE CAR:

		ROYAL RENT A CAR SYSTEMS OF FLORIDA, INC.		ENTERPRISE LEASING COMPANY OF FLORIDA, LLC	
Item	Number of Days/weeks/months for the 5-year term	Unit Price	Extended Price	Unit Price	Extended Price
7A	days	\$23.73	\$259,843.50	\$24.23	\$265,318.50
7B	weeks	\$166.11	\$215,943.00	\$169.63	\$220,519.00
7C	months	\$712.00	\$213,600.00	\$727.00	\$218,100.00

8. FULL SIZE LUXURY CAR:

Item	Number of Days/weeks/months for the 5-year term	Unit Price	Extended Price	Unit Price	Extended Price
8A	days	\$27.50	\$301,125.00	\$30.73	\$336,493.50
8B	weeks	\$192.50	\$250,250.00	\$215.13	\$279,669.00
8C	months	\$825.00	\$247,500.00	\$922.00	\$276,600.00

9. MINI-PASSENGER VAN (Seven-Passenger)

		ROYAL RENT A CAR SYSTEMS OF FLORIDA, INC.		ENTERPRISE LEASING COMPANY OF FLORIDA, LLC	
Item	Number of Days/weeks/months for the 5-year term	Unit Price	Extended Price	Unit Price	Extended Price
9A	days	\$23.73	\$346,458.00	\$25.47	\$371,862.00
9B	weeks	\$166.11	\$345,508.80	\$178.27	\$370,801.60
9C	months	\$712.00	\$299,040.00	\$764.00	\$320,880.00

**10. STANDARD PASSENGER
(Twelve-Passenger)**

		ROYAL RENT A CAR SYSTEMS OF FLORIDA, INC.		ENTERPRISE LEASING COMPANY OF FLORIDA, LLC	
Item	Number of Days/weeks/months for the 5-year term	Unit Price	Extended Price	Unit Price	Extended Price
10A	days	\$24.73	\$361,058.00	\$24.20	\$353,320.00
10B	weeks	\$173.11	\$315,060.20	\$169.40	\$308,308.00
10C	months	\$742.00	\$311,640.00	\$726.00	\$304,920.00



**CONTRACT AWARD SHEET SUPPLEMENT
INTERNAL SERVICES DEPARTMENT
PROCUREMENT MANAGEMENT SERVICES DIVISION**

11. Utility Vehicles Two Wheel Drive:

		ROYAL RENT A CAR SYSTEMS OF FLORIDA, INC. ENTERPRISE LEASING COMPANY OF FLORIDA, LLC		ENTERPRISE LEASING COMPANY OF FLORIDA, LLC	
Item	Number of Days/weeks/months for the 5-year term	Unit Price	Extended Price	Unit Price	Extended Price
11A	days	\$23.73	\$433,072.50	\$28.03	\$511,547.50
11B	weeks	\$166.11	\$431,886.00	\$196.23	\$510,198.00
11C	months	\$712.00	\$341,760.00	\$841.00	\$403,680.00

**12. UTILITY VEHICLES FOUR
WHEEL DRIVE:**

Item	Number of Days/weeks/months for the 5-year term	Unit Price	Extended Price	Unit Price	Extended Price
12A	days	\$23.73	\$433,072.50	\$28.03	\$511,547.50
12B	weeks	\$166.11	\$431,886.00	\$196.23	\$510,198.00
12C	months	\$712.00	\$341,760.00	\$841.00	\$403,680.00

**13. FULL SIZE UTILITY SUV VEHICLES
TWO WHEEL DRIVE:**

		ROYAL RENT A CAR SYSTEMS OF FLORIDA, INC.		ENTERPRISE LEASING COMPANY OF FLORIDA, LLC	
Item	Number of Days/weeks/months for the 5-year term	Unit Price	Extended Price	Unit Price	Extended Price
13A	days	\$27.50	\$250,937.50	\$33.77	\$308,151.25
13B	weeks	\$192.50	\$250,250.00	\$236.37	\$307,281.00
13C	months	\$825.00	\$247,500.00	\$1,013.00	\$303,900.00

**14. FULL SIZE UTILITY SUV VEHICLES
FOUR WHEEL DRIVE:**

		ROYAL RENT A CAR SYSTEMS OF FLORIDA, INC.		ENTERPRISE LEASING COMPANY OF FLORIDA, LLC	
Item	Number of Days/weeks/months for the 5-year term	Unit Price	Extended Price	Unit Price	Extended Price
14A	days	\$27.50	\$250,937.50	\$33.77	\$308,151.25
14B	weeks	\$192.50	\$250,250.00	\$236.37	\$307,281.00
14C	months	\$825.00	\$247,500.00	\$1,013.00	\$303,900.00



**CONTRACT AWARD SHEET SUPPLEMENT
INTERNAL SERVICES DEPARTMENT
PROCUREMENT MANAGEMENT SERVICES DIVISION**

15. FULL SIZE CARGO VANS (Approximately 3/4 Ton Capacity)

Item	Number of Days/weeks/months for the 5-year term	Unit Price	Extended Price	Unit Price	Extended Price
15A	days	\$17.00	\$248,200.00	\$21.97	\$320,762.00
15B	weeks	\$119.00	\$247,520.00	\$153.77	\$319,841.60
15C	months	\$510.00	\$244,800.00	\$659.00	\$316,320.00

16. MINI-CARGO VANS (Approximately 1/2 Ton Capacity)

**ROYAL RENT A CAR
SYSTEMS OF FLORIDA, INC.**

**ENTERPRISE LEASING
COMPANY OF FLORIDA,
LLC**

Item	Number of Days/weeks/months for the 5-year term	Unit Price	Extended Price	Unit Price	Extended Price
16A	days	\$16.70	\$243,820.00	\$21.97	\$320,762.00
16B	weeks	\$116.90	\$212,758.00	\$153.77	\$279,861.40
16C	months	\$501.00	\$210,420.00	\$659.00	\$276,780.00

17. STANDARD PASSENGER (Fifteen-Passenger)

**ROYAL RENT A CAR
SYSTEMS OF FLORIDA, INC.**

**ENTERPRISE LEASING
COMPANY OF FLORIDA,
LLC**

Item	Number of Days/weeks/months for the 5-year term	Unit Price	Extended Price	Unit Price	Extended Price
17A	days	\$24.73	\$225,661.25	\$24.20	\$220,825.00
17B	weeks	\$173.11	\$225,043.00	\$169.40	\$220,220.00
17C	months	\$742.00	\$934,920.00	\$726.00	\$914,760.00
17D*	months	\$742.00	\$779,100.00	\$726.00	\$762,300.00

18. EXTRA-CAB 1/2 TON FULL-SIZED PICK-UP TRUCKS:

**ROYAL RENT A CAR
SYSTEMS OF FLORIDA, INC.**

**ENTERPRISE LEASING
COMPANY OF FLORIDA,
LLC**

Item	Number of Days/weeks/months for the 5-year term	Unit Price	Extended Price	Unit Price	Extended Price
18A	days	\$23.73	\$1,082,681.25	26.07	\$1,189,443.75
18B	weeks	\$166.11	\$1,079,715.00	182.47	\$1,186,055.00
18C	months	\$712.00	\$1,068,000.00	782	\$1,173,000.00
			\$23,804,969.00		
					\$25,402,801.45



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INTERNAL SERVICES DEPARTMENT
PROCUREMENT MANAGEMENT SERVICES DIVISION**

IV. AWARDED VENDORS DETAILS/INFORMATION

Vendor ID / Sfx	Vendor Name	Status	Contact Info	Rental Locations
592334873 / 02	Royal Rent A Car Systems Of Florida, Inc	Primary	Ismael Perera, President Tel: (305) 871-3000 E-mail: IPerera@royalrentacar.com	1. 3900 N.W. 25 St. Suite 413 Miami, FL 33142 Contact: Gregory Serrano 2. Fort Lauderdale International Airport 600 Terminal Drive Ft. Lauderdale, FL (954) 359-8004 Contact: Neil Fergus
591664426 / 04	Enterprise Leasing Company Of Florida LLC	Secondary	Lester Guzman, Area Sales Manager Tel: (305) 278-2921 E-mail: Lester.Guzman@ehi.com	

V. AWARD SHEET EVENT HISTORY

Event No.	Date Issued	Event	Agent
1	2/17/2015	Award approved by BCC	Lourdes Betancourt
2.	2/23/2015	BPO issued	
3.	2/25/2015	Award Sheet and BPO published	

VI. Per Contract's Section 2.5.2.2 PHYSICAL DAMAGE:

The County is responsible for third party liability and the first \$100 of applicable physical damage losses.

1. The County shall not be responsible for physical damage, including loss of any rental vehicle in excess of \$100.00 per vehicle per occurrence. Furthermore, the County shall not be responsible for normal wear and tear of the vehicles rented under this contract.

2. The County will have the first right to inspect and obtain an independent appraisal of the damaged vehicle. The awarded Bidder may repair any and all vehicles at its authorized repair facility, and the awarded Bidder may elect to deem the vehicle un-repairable pursuant to criteria that is mutually acceptable and agreed to by both parties.



**CONTRACT AWARD SHEET SUPPLEMENT
INTERNAL SERVICES DEPARTMENT
PROCUREMENT MANAGEMENT SERVICES DIVISION**

3. Claims for physical damage on all vehicles must be submitted to Miami-Dade County Internal Services Department's Risk Management Division at 111 N.W. 1st Street, Suite 2340, Miami, Florida, Attn: Claims Coordinator within ten (10) days of return of the vehicle to the awarded Bidder. The accompanying invoice must contain the rental agreement number, vehicle number, date of occurrence, Police Case # as supplied by the investigating officer or the Miami Dade Police Department/Fleet Management Section, a completed "Standard County Automobile Accident Report" (See "Notice of County Motor Vehicle Accident." form below) and evidence that the vehicle has been repaired or destroyed by evidence of either (a) or (b) below:

(a) The vehicle has been completely destroyed or has been totaled, scrapped or salvaged.

(b) The vehicle has been repaired as documented by the attached paid repair invoices. Statements are not acceptable.

Repair estimates will not be paid. Claims submitted more than (60) sixty days from date of occurrence will not be processed.

Claim forms can be obtained in Section 2, Special Conditions, Page 5.